

Corporates**BCGE – A comprehensive range of services for SMEs**

Geneva, 11 June 2019 – BCGE is committed to serving companies by offering them a very complete range of banking solutions. This was presented at a press conference on 11 June 2019. BCGE serves one in three companies in Geneva. Entities specialising in SMEs, self-employed and independent professionals meet a wide range of needs, from the creation to the transfer of a company.

Market leader in SME financing in Switzerland

Together with the other 23 cantonal banks, BCGE is the country's leading banking group. The consolidated balance sheet total at the end of 2018 was approximately CHF 621 billion. With a market share of 31%, the Cantonal Banks are the market leader in the financing of SMEs in Switzerland. BCGE generates ⅓ of its turnover from corporate and institutional clients.

Financial driving force of the Geneva economy

In Geneva, BCGE granted a total of CHF 16.5 billion in financing to companies and individuals at the end of 2018; an increase of CHF 2.9 billion over the last three years. As a universal bank, BCGE is now able to provide a complete range of banking solutions: corporate financing, import/export financing, trade finance, mergers & acquisitions and private equity.

Teams specialised in SMEs

Through its SMEs and Self-employed department, BCGE offers cost-effective and rapidly accessible financing solutions. It also meets more specific requirements such as the financing of working capital, investment and capital goods leasing. As a local bank, with a network of 21 branches, it has in-depth knowledge of the local entrepreneurial fabric. Its decentralised organisation gives it a reactivity appreciated by its partners, as shown by the 448 companies that joined the bank in 2018, bringing its total number of corporate clients to 11,430.

Present at all stages of the company's life

Through its two specialised subsidiaries, BCGE also positions itself as a reliable partner for entrepreneurs during the various life cycles of a company.

Capital Transmission SA has an investment budget of CHF 75 million. It assists companies with capital and equity in their transfer or growth operations. Since its creation in 2008, Capital Transmission SA has contributed to the success of some 19 companies.

Dimension SA, a company specialising in the valuation and transfer of companies, is celebrating its 25th anniversary this year. Since its creation, it has advised nearly 200 entrepreneurs on the acquisition or transfer of a business.

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BCGE: Banking solutions made in Geneva

A universal bank since 1816, the BCGE provides high-quality banking services for private, business and institutional clients in Geneva and its surrounding area. BCGE develops the following business lines: everyday banking services, private banking, asset management, investment funds, pension planning, mortgages and lending to the private and public sectors. It runs a trading room and offers financial engineering, business valuation and transmission, private equity and trade finance services. The BCGE Group has 21 branches in Geneva and operates a number of its business lines in Lausanne, Zurich, Lyon, Annecy, Paris, Dubai and Hong Kong. It employs 811 people (of whom 761 are full-time equivalents, as at 31 December 2018). BCGE is listed on the Swiss stock exchange, SIX Swiss Exchange (security no. 35 049 471) and is rated A+/stable/A-1 by Standard & Poor's (S&P).